



Editorial contact:

*Marcia R. Gadbois*  
*VP of Business Development*  
*(512) 349-0334*  
*mroland@indusoft.com*  
*www.InduSoft.com*

**For Immediate Release**

## ***SoftPLC and InduSoft Interface Their Software, Form Marketing Alliance***

AUSTIN, TEXAS — March 5, 2001 — SoftPLC Corp., the leader in PLC-like controls based on industrial computers, and Indusoft, the leader in Windows CE and Internet-enabled HMI and SCADA systems, have interfaced their products. This combination makes it possible for a SoftPLC controller to have a sophisticated HMI, data acquisition system, and connections to both wireless instrumentation and the Internet.

SoftPLC software offers programmable logic control that is reliable, deterministic, and provides the same type of real-time control found in "hard PLCs." It combines a software PLC control function with discrete & analog I/O, powerful data handling, networking, and open architecture features of computers. Unlike many other PC-based control software products, SoftPLC systems do not run on, or on top of, a Windows operating system, and in 99% of its installed applications the controller doesn't include a hard drive.

SoftPLC does not offer its own HMI and data acquisition software, and has historically made it easy for its customers to use third-party HMI packages. It formed an alliance with InduSoft to gain access to Indusoft's powerful Web Studio software. "With SoftPLC, we don't require that you use "our" HMI," says Cindy Hollenbeck, Vice President of Marketing at SoftPLC. "Instead, we provide a real hardware level driver interface to Indusoft's Web Studio, not some slow, layered, software interface like DDE or OPC."



Indusoft's Web Studio is an HMI and SCADA system that runs in native Windows CE 3.0, NT, and 2000 environments. The package can migrate upward from an embedded CE 3.0 instrumentation controller to a large-scale NT-based supervisory or distributed control system. Web Studio is Web-enabled and has XML outputs, so it can communicate with everything from Ethernet-based instrumentation to higher level enterprise software over the Internet. Indusoft also supports WAP (Wireless Application Protocol), SMS (short message service) and 802.11B wireless, so that Web Studio can communicate with virtually every type of wireless device currently in use on the plant floor.

"The interface to the SoftPLC system also gives us access to their well-proven API for connecting directly to Allen-Bradley PLCs, such as the PLC-2, PLC-5, SLC-500 and PLC-3," says Ernie Roland, president of InduSoft. "Otherwise, we would have to use a slow OPC connection. SoftPLC provides this vital interface for us."

The alliance benefits both companies. SoftPLC can offer its customers assurance of a working interface to the most sophisticated HMI and SCADA system in the control industry, while InduSoft gains access to extremely fast PLC equipment and drivers.

\*\*\*

#### About InduSoft

Founded in 1997, InduSoft provides a powerful family of industrial software products for developing applications in process supervision, automation and control for Windows 2000, NT and CE operating systems. Today, InduSoft is developing tools and technologies to empower people and companies to develop graphical interfaces, integrate Web browsers, and take advantage of Internet connectivity. More than 4,000 InduSoft HMI, SCADA, control and data acquisition systems are operating worldwide.